





4283 Old Springfield Road Vandalia, Ohio 45377

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MANAGEMENT RESUME

Don Coover

Company Role: Vice President, Chief Estimator

40 years experience as an estmator/project manager.

Joined Bon Builders in 1986.

I bring my years of experience in the industry to each project I estimate as

I fully analyze how a building is going to be built, the best building methods, materials, sub-contractor team, and timing, and then calculate the price based on all the variables, adjusting as needed to stay within the client's budget.

Expertise: Negotiating, defining and finalizing contracts with Owners, Architects and Sub-contractors.

Estimating, pricing and reviewing project cost and procedure to ensure that all projects are completed within budget, on time and meet the highest quality level possible. Having years of experience in this industry doing both Design-Build and Bid-Build projects has afforded me the opportunity to develop an understanding of how projects can be put together to maximize the client's needs and resources.

My Commitment to Our Clients: To be budget-driven while maintaining a level of excellence and functionality that meets the client's expectations. To work hard and honestly for our clients is the only way to work. I have always believed that in life, "hard work" pays off and a person's good name and character is their most important asset.

Greatest Professional Accomplishment: Directing the Construction and Development of two very large resort projects in the U.S. Virgin Islands; effectively tailoring projects to fit client's budgets with functional, well designed, quality projects that fit their needs and expectations; and receiving the ABC Award of Excellence multiple times.

School(s) Attended/Education: Chaminade High School, The University of Dayton, The University of Cincinnati, Wayne State University, McComb College and Sinclair Community College. Continuing education pertaining to the construction industry, health and safety, management skills and construction development.

Favorite sports/hobbies: Baseball, soccer and football; coaching youth baseball, soccer and wrestling; playing golf and boating. I work with youth for various church and community organizations. I am a member of the National Youth Coaching Association and support the performing arts and Vandalia Youth Theater.